FOREST AFRICA ZAMBIA

Transforming indigenous wild fruits into sustainable income and premium organic products

Zambia
Founded: 2020
Sector: Agri-food
https://forestafrica.net/

More than 50% of rural communities in Zambia depend on rain-fed subsistence farming, while 80% of indigenous wild fruits go to waste, limiting income opportunities and contributing to deforestation through charcoal production.

Forest Africa Zambia generates builds **an inclusive value chain that sources indigenous wild fruits from rural communities** and processes them into premium organic products. The company pays rural harvesters approximately $210 per cycle, creating sustainable income opportunities while reducing environmental degradation. Its zero-waste production model also produces charcoal briquettes from by-products.

- **1,100 harvesters engaged** across a network of 200+ local fruit aggregators
- **50,000+ customers** served across **500+ partner retail stores**
- **10% year-on-year growth** in revenue from 2021-2024
- **2,000+ baobab seedlings** planted and **20+ tonnes of seeds** mobilized as part of conservation efforts

$515,600 USD
Funding to date

$686,878 USD
2025 Revenue

$118,400 USD
2025 EBTIDA

$500,000 USD
Funding needed

Leadership Team

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Director & Co-Founder

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