iFARMER LTD

Shaping the future of sustainable agriculture in Bangladesh

A COMPANY SUPPORTED BY:

innovations against poverty

COMPANY SNAPSHOT
Country: Bangladesh
Year Founded: 2019
Sector: Agri-tech

WHAT WE DO:
iFarmer strengthens smallholder farmers' productivity and resilience through quality agri-inputs, financial inclusion, timely farming and weather data, and improved market access.

BUILDING AGRICULTURAL RESILIENCE THROUGH BUNDLED SOLUTIONS

Although agriculture employs over 40% of the workforce in Bangladesh, many farmers lack access to agricultural services, affordable credit, quality inputs, and timely information. This limits their productivity, trapping them in poverty with increased risk and considerable income loss.

iFarmer promotes sustainable agricultural practices and empowers farmers to build resilient livelihoods through a business model that enables smallholder farmers to access formal financial services, quality agricultural inputs, and tailored advisory support, while improving their access to markets.

A cornerstone of the company's business model is the iFarmer Centers, which serve as local hubs delivering training, advisory services, financial support, and procurement opportunities. These centers serve as trusted community touchpoints, enabling iFarmer to efficiently expand its farmer network while providing tailored support, particularly for women farmers

iFarmer operates under a structured governance framework that ensures mission alignment, transparency, and accountability. The organization is driven by integrity, innovation, and a strong commitment to teamwork, performance, and customer impact.

> Through iFarmer, I received financial assistance from a renowned bank at a very low interest rate. [...] I bought quality seeds from iFarmer Center and also got valuable advice. I attended one of their training sessions and learned a lot about farming techniques. They also send SMS updates about weather and farming tips."
>
> *– Ms. Beauty Akter (maize farmer and iFarmer user in Bangladesh)*

Last updated: March 2026

DRIVING MEASURABLE IMPACT FOR SMALLHOLDER FARMERS

Since 2019...

307,700+ farmers served

$96,406,920 in finance facilitated

251,575 tonnes of farm produce marketed

1,181 iFarmer Centers established

23,453 agri-input retailers in network

202 collection centers operating

iFarmer is pioneering innovation and driving agricultural resilience and sustainability across 42 districts of Bangladesh, with women representing 46% of its farmer network. In 2024, iFarmer facilitated financing for 19,612 acres of crop cultivation, with 8,824 acres achieving higher yields compared to the previous cycle.

Through iFarmer Centers in 2024, 31,659 farmers accessed quality inputs, reducing input costs by 37% through price transparency. On average, farmers lowered post-harvest transportation expenses by 36% by selling to iFarmer.

Over 7,000 smallholder farmers received in-person training in crop cultivation and cattle rearing through iFarmer, and on average saved $61 by following iFarmer's fertilizer and irrigation recommendations.

iFarmer aims to reach 1,000,000 farmers by 2030, ensuring an equal proportion of male and female farmers.

Funding to date: **$6.53M USD**	Funding needed: **$5M USD**	2025 Revenue: **$65.6M USD** 2025 EBTIDA: **$5.2M USD**

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